



CAPABILITY STATEMENT

VIRTUE FIRE SOLUTIONS

Built on trust. Backed by expertise. Focused on safety.

WHO WE ARE

QUIET GUARDIANS OF FIRE SAFETY

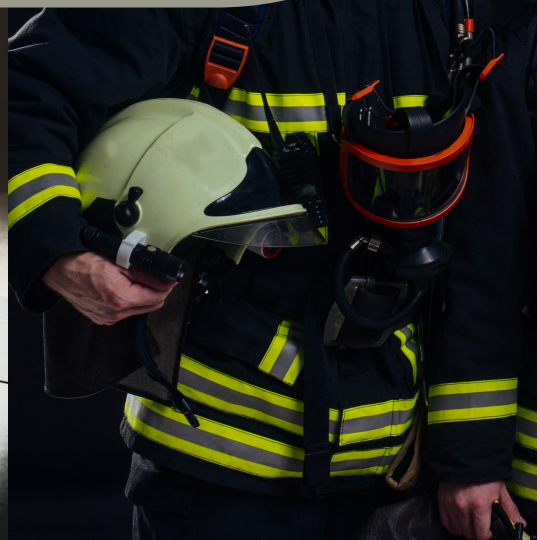
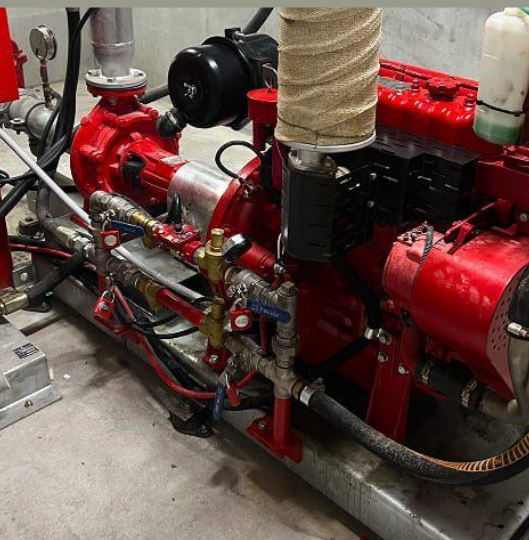
At Virtue Fire Solutions, we provide reliable, regulation-led fire safety and compliance services across Victoria, supporting commercial, industrial, educational, and residential settings. Our team of qualified professionals brings a practical, detail-focused approach to every job, because when safety is at stake, precision matters.

We don't deal in guesswork. Our work is grounded in standards, shaped by a strong sense of responsibility, and carried out with care. Whether it's a routine inspection or an emergency callout, we approach each task methodically, with the confidence that comes from knowing both the technical and human sides of protection.

Our clients trust us because we're steady and straightforward. We don't overstate or overcomplicate, we show up, stay ready, and do the job properly. It's this consistent, considered approach that earns long-term partnerships and ensures every building, every asset, and every person in our care is supported by systems that work as they should.

For us, protection isn't just an outcome - it's a principle that guides every decision we make.

OUR CORE COMPETENCIES



MAINTENANCE SERVICES

Routine and responsive servicing to keep your fire protection and EMS services operating safely, efficiently, and in full compliance with Australian regulations.

- Fire equipment servicing
- System fault repairs
- Essential safety measures
- 24/7 emergency response
- Scheduled asset maintenance
- Regulatory maintenance checks

COMPLIANCE & DOCUMENTATION

Clear, accurate documentation and plans to support your compliance obligations and ensure your premises are audit-ready at all times.

- Compliance reporting
- Evacuation diagrams
- Block plans
- Inspection records
- Asset registers
- Site-specific documentation

TRAINING & CONSULTANCY

Expert guidance and practical training to prepare your team, reduce risk, and ensure a safer, more compliant working environment.

- Emergency training sessions
- Warden training
- Fire system consultancy
- Risk mitigation strategies
- Compliance planning
- System upgrade advice

We work alongside those responsible for buildings, including property managers, owners, developers, and facilities teams to maintain safety and meet compliance obligations with confidence and clarity.

OUR DIFFERENCE

SKILLED, CERTIFIED TEAM

Experienced technicians who meet and exceed industry training requirements.

CLEAR, RELIABLE COMMUNICATION

Straightforward service, consistent updates, and no surprises.

ALL-IN-ONE FIRE SAFETY SUPPORT

From ongoing compliance to equipment upgrades and new installations.

DEPTH OF COMPLIANCE KNOWLEDGE

Confident handling of regulatory obligations at every level.

24/7 EMERGENCY RESPONSE

Fast, informed action whenever it's needed most.



OUR PEOPLE

MEET THE TEAM BEHIND THE PROTECTION

At Virtue, our strength lies in our people. We've built a team of skilled technicians, assessors, and compliance experts who are not only highly trained but deeply committed to doing things right.

Every member of the Virtue team shares a dedication to detail, safety, and service. We're not just qualified—we're invested. From the initial site visit to the final compliance check, we take pride in the trust our clients place in us.

THE QUIET FORCE BEHIND FIRE SAFETY



MARK TURNHAM **DIRECTOR**

Mark Turnham, a licensed Fire Sprinkler Fitter and former Royal Australian Navy Marine Technician, brings over 20 years of experience in fire protection and safety services. Known for his disciplined, people-first approach, he founded Virtue Fire Solutions to elevate professionalism and build lasting partnerships. Since 2006, Mark has also served as a volunteer firefighter and now leads his local brigade as Captain. Guided by the belief "I work for the employees," he fosters a culture of accountability, ownership, and quiet leadership. For Mark, fire safety is more than a service—it's a responsibility upheld with pride, precision, and unwavering integrity.



MELANIE ROCHE **DIRECTOR**

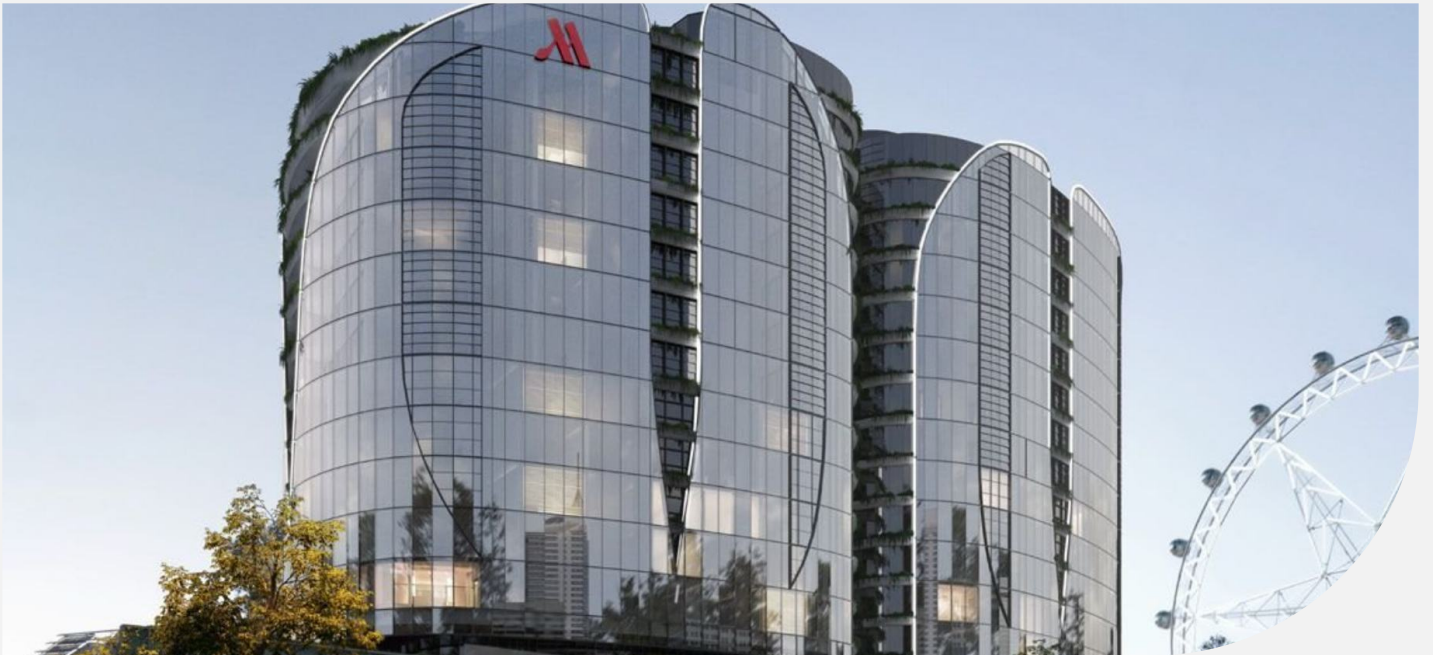
Melanie Roche, Co-founder and Director of Finance and Administration at Virtue Fire Solutions, brings over 20 years of experience in financial management, operations, and business support. Her calm, values-driven leadership ensures strategic direction, operational efficiency, and long-term stability. With sharp attention to detail and sound judgment, she oversees everything from compliance and payroll to client onboarding and reporting. Melanie fosters a culture of clarity, accountability, and support—balancing fast-paced service delivery with disciplined structure. More than a director, she's a trusted advisor and passionate advocate for doing things properly, helping build a business that clients trust and employees are proud of.

OUR CLIENTS ^{1/3}



ORMOND COLLEGE

Safeguarding heritage buildings with modern fire systems across one of Australia's most prestigious university colleges.



CAPITAL ALLIANCE

Comprehensive fire safety solutions across two of Melbourne's most iconic mixed-use developments.

OUR CLIENTS ^{2/3}



THE KNIGHT OWNERS CORPORATION

Trusted fire protection partner for high-end residential towers managed by one of Victoria's leading Owners Corporations.



LANCEMORE LINDENDERRY RED HILL

Maintaining safety and compliance for a premium hospitality destination on the Mornington Peninsula.

OUR CLIENTS ^{3/3}



HENKELL BROTHERS INVESTMENT MANAGERS

Protecting people and property across a commercial property portfolio spanning Melbourne's CBD and metro areas.



BUILDING AND CONSTRUCTION ADVISORY (B&CA)

Reliable fire protection support that aligns with project goals, timelines, and stakeholder expectations.

OUR MEMBERSHIPS, ACCREDITATIONS & COMPLIANCE



VIRTUE FIRE SOLUTIONS COMPLIES WITH ALL RELEVANT NATIONAL AND STATE FIRE SAFETY STANDARDS

We are a fully licensed fire protection provider with VBA-registered technicians and an Electrical Contractor Licence. All services comply with AS1851, the National Construction Code, and relevant installation standards. As Silver Members of FPA Australia, we deliver clear, timely, and audit-ready documentation that supports full compliance.



CONTACT DETAILS

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